

## ***NEW DISTRIBUTOR CHECKLIST***

- Get on auto delivery.  
(Aggressive builder gets on 2 case Auto-Ship)*
- Purchase the Tax Kit from: [www.whatwouldyoudo.biz](http://www.whatwouldyoudo.biz)  
Purchase the file folders & file box & set up your tax file*
- Set a 6-month objective in dollars.  
Number of people needed to meet this objective*
- Set a date to achieve 5K.*
- Complete 10 profile sheets and review with upline.*
- List of people to share product CD's with.*
- Bring in enough tapes and literature to hand out to 10 people.  
Also, get a DVD set to help self-educate or hold home meetings.*
- Set up appointment for first meeting and the first three 3-way calls.*
- Put together a resource and presentation book.*
- Decide on a reward for when you reach 1K, 5K, 20K, & Premier.*

*For example: dinner out, weekend get-a-way, housekeeper or gardener, new car, being debt-free, monthly investment, remodel home, luxury cruise -- and write out that reward with a date to accomplish it by:*

**1K** \_\_\_\_\_

**5K** \_\_\_\_\_

**20K** \_\_\_\_\_

**Premier** \_\_\_\_\_