

Bob & Barbara Schmidt
200K Premier Selects

Barbara was introduced to the industry in 1984 – loved the concept of direct marketing and became a Direct in Amway. Said “never again”. While I was running a chiropractic office was introduced to second company – New Vision – became a diamond – built it as a single women - met Bob there. Started own business as a Personal Service Provider in the Seattle area while building New Vision business. Started in Xango in 2003 – built with Bob to 200K Premier Select. She is the proud mother of 2, step-mom to 4, and grandma to 8!

Bob began his professional career as an engineer. Initially, his goal was to duplicate his wifes income so that she could stay at home with the kids. He did that within 8 months and that was 37 years ago. Since then he has been with 4 companies and built businesses that have earned him over \$1,000,000 annually. What he’s known for in the business is being able to pick companies apart, citing why they will prosper or flounder. His track record is impeccable and he is revered as one of the best in the business!